## Message Text

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PAGE 01 STATE 052054 ORIGIN EA-09

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DRAFTED BY EA/ROC:HAENGELBRECHT:ARCKC APPROVED BY EA/ROC:BLEVIN USDOC/BIL/OED/MEPD:MS. BURKE SEN. DOLE/BOB DOWNEM 224-6521

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UNCLAS STATE 052054

E.O. 11652:N/A

TAGS: BENG, BEXP, TW, US

SUBJECT: ASSISTANCE TO US FIRM COMBUSTION ENGINEERING/ EHRSAM COMPANY, ABILENE, KANSAS

- 1. SENATOR ROBERT DOLE'S OFFICE HAS REQUESTED THAT THE FOLLOWING MESSAGE BE DELIVERED BY THE COMMERCIAL ATTACHE' TO JOHNSON SUNG, RICH FULL COMPANY, AGENTS OF COMBUSTION ENGINEERING, TAISUN STREET, LANE 2, NO. 300, TAIPEI. TELEPHONE 393-1416.
- 2. QUOTE: THIS MESSAGE IS TO CONFIRM THAT THE EHRSAM COMPANY, A SUBSIDIARY OF COMBUSTION ENGINEERING, INC. OF ABILENE, KANSAS, HAS OVER 50 YEARS EXPERIENCE IN THE DESIGN AND MANUFACTURE OF WALL BOARD PLANTS AND MACHINERY. THE EHRSAM COMPANY HAS DEVELOPED A PROCESS TO UTILIZE BY-PRODUCT GYPSUM TO MANUFACTURE WALL BOARD AND IS FULLY QUALIFIED TO DESIGN AND MANUFACTURE A BY-PRODUCT GYPSUM WALL BOARD PLANT. END QUOTE.

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3. FYI: SENATOR'S OFFICE REPORTS THAT CONTRACT SPECIFICATIONS WERE ORIGINALLY DESIGNED IN SUCH A WAY TO FAVOR US AND WEST EUROPEAN FIRMS GETTING THE JOB. AFTER PRESSURE BY THE GOJ, THE SPECIFICATIONS WERE RE-DESIGNED AND BROADENED TO OPEN UP THE OPPORTUNITY TO JAPANESE

COMPANIES SUCH AS MITSUI. EHRSAM CONSIDERS MITSUI TO

BE ITS PRINCIPAL COMPETITOR AT THIS TIME. WE UNDER-
STAND THE CONTRACTING COMPANY IS CHINESE PHOSPHATE
INDUSTRIES.
VANCE

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## Message Attributes

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**Drafter:** HAENGELBRECHT:ARCKC

Enclosure: n/a Executive Order: N/A Errors: N/A

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Subject: ASSISTANCE TO US FIRM COMBUSTION ENGINEERING/ EHRSAM COMPANY, ABILENE, KANSAS

TAGS: BENC, BEXP, TW, US

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